



AmChat

Newsletter July 2008 | American Chamber of Commerce (SA)



Member Profiles

AMCHAM is very pleased to welcome and present Membership Certificates to the following Partners and Members at today's Luncheon.

Deloitte

Deloitte is a professional services firm, offering a broad range of fully integrated services in areas that include accounting, attest and assurance, tax, consulting, financial advisory and e-business.

Global Intertrade Pty Ltd

Published monthly and with a circulation of 30,000, the Adelaide Review is South Australia's premier journal of analysis, combining coverage of public affairs, the arts, food and wine and showcasing the best of the state's new writing. The Review also now includes Place magazine, the title of the Royal Australian Institute of Architects, which looks at architecture, design and planning issues.

Oracle

The company is the world's leading supplier of software for information management, and the world's second largest independent software company. Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, business applications, and application development and decision support tools.

Peterson Industries

Established in 1951, Peterson Industries provides the latest CNC turning and CNC milling capabilities to manufacture precision components for a variety of industries. Complimented by manual machining, welding & fabrication and in house bluing departments, Peterson Industries has the capability to offer a turnkey service to projects.

Scream Creative

Scream Creative offers a range of creative services such as graphic design, branding, marketing communications, interior design, PR and project management. They offer a personalised service and take great pride and satisfaction in working closely with clients as part of the team in order to help them realise their goals. And of course their designs just scream 'creative'!

The University of Adelaide

The University of Adelaide is one of Australia's leading Group of Eight research intensive universities. Established in 1874, the University has a long tradition of excellence in scholarship and ground-breaking research, and its contribution to the wealth and wellbeing of South Australia and Australia has been significant. The University of Adelaide's graduates and the tangible benefits from its research make an impact on the global community.

wdm advertising, design & strategy

WDM offers strategic creative solutions across a broad range of communication disciplines. Their aim is to help brands connect with their consumers in whichever way, shape or form that may take. From identity, packaging and press, through to web and television production, find out more at wdmadvertising.com.au

Westpac

Westpac is the oldest public company in Australia and Australia's first bank. Westpac has recently been named Money Magazine's Business Bank and Socially Responsible Bank of the Year for 2008. Westpac proudly boasts a long-standing commitment to its customers, business stakeholders, community and the environment.

Today's Speakers



Shara Evans is the Founder and CEO of Market Clarity, a market research analyst organisation specialising in the Australian telecommunications market. Shara has a deep understanding of telecommunications technologies and services, and is an acknowledged expert in the area of convergence, and an active member of the Communications Alliance's VoIP Working Group.



Prof Reg Coutts understands the whole technology life cycle and the way technology can be managed to provide competitive advantage. He understands the government/regulatory context in which telecommunications companies must operate. Prof Coutts supervises graduate students in engineering and technology commercialisation at The University of Adelaide whilst also running a technology venture of his own, Coutts Communications. In March Senator the Hon Stephen Conroy announced Prof Coutt's inclusion on the six member panel to assess proposals to build the National Broadband Network.



Simon Hackett has combined technical excellence with entrepreneurial energy to build a dynamic technology company. Internode constantly pushes back the boundaries for broadband delivery, yet is renowned for its customer-friendly service. In 2005, Internode was the first company in Australia to launch commercial ADSL2+ broadband services. Simon won the Bulletin-Microsoft Smart 100 IT & Communications Award in 2004, recognising his role as "a thinker and a doer... a businessman who proudly wears his tech-savvies on his sleeve".



Today's Wine

DiGiorgio Wines

2007 DiGiorgio Sparkling Coonawarra Pinot Noir Up front flavours of strawberry and cream, the structure is round and soft with a crisp finish.

2007 DiGiorgio Sauvignon Blanc Of pale straw colour and bright green hues this white has pungent aromas of gooseberry and tropical flavours, with hints of citrus blossom. Primary tropical fruits give away to crisp acidity and a soft finish.

2004 DiGiorgio Coonawarra Cabernet Sauvignon This is a full bodied dry red of deep crimson colour, with blueberry and currant fruit aromas. Blackberry and sweet oak flavours for great richness the finish is persistent with toasty oak, cassis and black olive flavours.

Network News

News from AMCHAM Partners



Adelaide Expo Hire

Adelaide Expo Hire's Sue Pearce doubles as a Precocious Penguin from Car 222 for a week in August. The Variety Bash departs Mawson Lakes for Partacoona, Kingoonya, Ceduna, Wudinna, Mt Ive and Gladstone before returning to Norwood Parade for final celebrations.

The SA Variety tent recently won the prestigious award of highest performing tent in the world. 10% of the monies raised in 2007 were proudly contributed by Car 222.

A final fundraising event will be held for the 2008 Bash on 11 July at the Stamford Grand.

Welcome are donations of products or vouchers which can be used as auction items, purchases of tables of 10 or singles, or advertising your company logo on Car 222.

See sponsorship packages at www.car222.com.au.



Oracle

After 30 years, Oracle remains the gold standard for database technology and applications in enterprises throughout the world: The company is the world's leading supplier of software for information management, and the world's second largest independent software company.

Oracle technology can be found in nearly every industry, and in the data centres of 98 of the Fortune 100 companies.

Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, business applications, and application development and decision support tools.

It is innovation that drives Oracle's success.



The Queen Elizabeth Hospital Research Foundation (TOEHRF)

"The thousand mysteries around us would not trouble but interest us, if only we had cheerful, healthy hearts" Nietzsche

Heart, stroke and vascular disease kill more Australians than any other disease group – around 3.67 million Australians are affected.

The 2008 URS Tour de Heart is well on track to raising much needed funds for the cardiac unit at TOEHRF. By the Fourth of July celebrations, almost 2000km will have been covered and \$50,000 raised! The support from both corporates and the community has been overwhelming.

Go to www.tourdeheart.com.au for the Tour diary, fund-raising updates. Donations can be made via the website or call TOEHRF on 8244 1100.



Faces in the Crowd

AMCHAM Internode Luncheon
Defence, Friday 16 May, Hyatt Regency

“Wealth can only be accumulated by the earnings
of industry and the savings of frugality.”

President John Tyler 1841-1845

Michael Partington
Samsung
Paul Alland
Tennyson Group

Kylie Furnell
Moreton Harding
Defence Teaming Centre

Darrin Noel
E & A Limited
Steve Pitman
James Gall and
Associates
Chris Lillas
James Gall and
Associates

Adele Agars
Jo Murray
Adelaide Training and
Development Centre

Narelle Hopkins
Staging Connections
Gemma Foord
Proud Australia Group
Penny Charlsworth
Hume Taylor & Co

Lucie Reichstein
Adam Moyle
Jill Kidman
wdm advertising,
design & strategy

Diary Dates

Upcoming AMCHAM business functions

AMCHAM Business Briefing

Tuesday 12 August
5-7pm
Hyatt Regency



The Hon Dr Craig Emerson MP

Minister for Small Business,
Independent Contractors and
the Service Economy
Minister Assisting the Finance
Minister on Deregulation

Deloitte “Women of Influence” Luncheon

Friday 22 August
12-2pm
Hyatt Regency

Women in the Business of Research

To say the business of
research commercialisation
is a huge undertaking is an
understatement.

Governments, universities and
corporations collectively invest
billions of dollars annually to get
'an edge' – the new or improved
breakthrough that can literally
make fortunes.

Did we also mention it is tough!
Really tough. The fight for
research funding, pre-seed
capital, seed capital, investment
capital is brutal. The probability
of failure is high and the
possibility of profit is low.

We showcase in this series three
outstanding women who have
toughed their way through the
intellectual and commercial
processes to be world leaders
in their field.



Dr Leanna Read
Managing Director
TGR BioSciences Pty Ltd



Dr Michelle Fraser
CEO
Reproductive Health Sciences
Pty Ltd



Dr Deborah Rathjen
CEO
Bionomics Ltd

Next Internode Series Luncheon

Wednesday 6 August, 11.45–2.00pm, Festival Centre



The Hon Julia Gillard MP
Deputy Prime Minister

Update: Productivity and Workplace Relations

The Deputy Prime Minister will speak quite broadly on a range of issues, in particular productivity and workplace relations.

Following the Federal Election in November 2007, Julia was sworn in as Deputy Prime Minister and Minister for Education, Minister for Employment and Workplace Relations, and Minister for Social Inclusion.

Born in Wales, Julia migrated to Australia with her family in 1966.

She studied arts and law at The University of Adelaide. She served as national education vice president of the Australian Union of Students and was elected national president of the AUS in 1983.

She began work as a solicitor with the law firm Slater and Gordon and became a partner in 1990. Julia worked as chief of staff for the then Victorian Opposition leader, John Brumby from 1996 until her election to Federal Parliament in 1998.

Prior to entering Labor's Shadow Ministry in 2001, Julia was a member of a number of parliamentary committees. She subsequently served in a number of Shadow Ministerial portfolios including Population and Immigration, Reconciliation and Indigenous Affairs, Health, Employment and Industrial Relations, and Social Inclusion.

Julia was Labor's Manager of Opposition Business for three years prior to being elected as Labor's Deputy Leader in December 2006.



Partner Profile

AMCHAM means Business in South Australia



Deloitte grows Adelaide partnership

Continuing their drive to be the largest professional services firm in South Australia, Deloitte has admitted seven new partners to its Adelaide practice. Managing Partner Rob DiMonte said he was delighted to have achieved compound annual growth in excess of 20% over the past three years and now employs more than 220 staff, offering an unparalleled range of services.

'This year we have admitted seven new partners – the largest number ever promoted or recruited to our Adelaide partnership. Collectively, they represent another major step forward for our firm, and a deepening of the specialist expertise available to our clients' said Mr DiMonte. 'Our growth is a reflection of being the professional services firm of choice in South Australia'

AMCHAM has the expertise and resources to be able to provide direct and practical assistance to your business.

For details on memberships and partnerships please phone 08 8212 4688 or email: sa@amcham.on.net



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