

AmChat

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INTERNODE OPENS THE DOORS TO EASY CUSTOMER ACCESS



Internode, which has acquired naming rights for the former CGU building, has established a retail area on the ground floor of 150 Grenfell Street, combining reception, product sales and a walk-in customer service centre. This is a big increase in convenience for customers who previously had to take an elevator to the third floor of Internode's old office, at 132 Grenfell Street, on the other side of Hindmarsh Square.

Record growth fuelled by strong demand for broadband services has forced the move, with Internode staff numbers topping 300 this year - a three-fold increase since 2005. The 3649-square-metre building will cope with the company's expected growth for the next three years.

Internode Group General Manager Patrick Tapper said the new building had undergone a \$1 million refit to make it convenient for both customers and employees. "The CBD has been our home since 1994, so we decided to keep this the case for the benefit of our business, staff and customers," he said.

The customer service centre also coincides with the release of Internode's new and improved website.

To check out Internode's new website, visit www.internode.on.net

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news

In our last edition we introduced our new AMCHAM Governors:

Dr Barry Burgan - Head, School of Commerce, The University of Adelaide // Mr Matthew Michalewicz - Chief Executive Officer, SolveIT Software
Mr Manuel Ortigosa - Managing Director, Global Intertrade Pty Ltd // Ms Amanda Heyworth - Chief Executive Officer, Playford Capital
Mr Patrick Tapper - General Manager, Internode // Mr Bob Walter - Director, Executive Education, The University of Adelaide

They join our returning Governors:



Mr Bill Anschutz OAM
Managing Director
William Anschutz Business Services



Mr Rob DiMonte
Managing Partner
Deloitte



Mr Richard Hayward
Councillor
Adelaide City Council



Mr Lindsay Hick
General Manager, Commercial and
Regional Business Banking, Bank SA



Ms Loretta Reynolds
Chairman of the Board of Partners
Thomson Playford



Mr Ron Tomlian (Chairman)
Director
Marketing Counsel



Mr Glenn Cooper AM
Executive Chairman
Coopers Brewery



Mr Simon Hackett
Managing Director
Internode



Mr Maurice Henderson
Executive Director, The Queen Elizabeth
Hospital Research Foundation



Mr Steve Houghton
Chief Executive Officer
Chelmont Pty Ltd



Mr Andrew Stoler
Executive Director
IIBE & L The University of Adelaide



Mr Anthony Toop
Managing Director
Toop&Toop Real Estate Group

“Any man worth his salt will stick up for what he believes right, but it takes a slightly better man to acknowledge instantly and without reservation that he is in error.”

ANDREW JACKSON, (1829–1837)

photos

INTERNODE LUNCHEON – NOVEMBER 2007



Nick Lever, Mac Centre Norwood / David Hefford,
Mac Centre Norwood / Phillip Dempster, Internode



Paul Kitching, Rip It Up / Libby Mickan, Channel 7



Dim Georgiadis, Fabal / Julianne Parkinson, Ernst & Young
Debra Long, Westpac / Louise Fraser, Pellenc Australia Pty Ltd



Richard Thomson, Consulting Engineer / Alan Branch,
Donaldson Walsh / John Duval, John Duval Wines



Sophie Angove and Daniel Wilson, Dbg Technologies /
Ron Hoard, Angove's Wines



Lucy Willson, Bremerton Wines / Craig Willson, Bremerton Wines
Victoria Angove, Angove's Wines / John Angove, Angove's Wines

speaker profiles

COLIN PITMAN

Colin is a qualified Civil Engineer, and holds a Master in Business Administration. As the Director of City Projects for the City of Salisbury, Colin is responsible for overseeing a budget of in excess of \$35 million per annum. Recent activities of significance include the project management of design and construction of approximately 42 major and minor wetland systems, construction of the first major aquifer recharge programme for metropolitan Adelaide and project management for design and construction of Cobbler Creek Dam.



JOE FLYNN

Joe is CEO of the 190 member Water Industry Alliance who collectively deliver more than \$380 million in annual exports of South Australian water management and technologies. Joe has an international infrastructure background at the Managing Director and GM level. Some of Joe's selective achievements include Managing Director of Australian Inland, a \$150m water and electricity utility servicing outback New South Wales. Joe also led the start up of Tenix Alliance in what was Australia's largest utilities outsourcing deal, a 10 year, \$1.3bn alliance maintaining and operating more than \$2bn of Victoria's gas and electricity networks. Joe was recognised in 2001 by 16 of Australia's environmental groups, as leading Australia's electricity utility response to climate change.



MIKE YOUNG

Having accepted the Research Chair, Water Economics & Management in the School of Earth and Environmental Sciences at the University of Adelaide in 2006, Mike will be spending the next three years on a research project to help implement effective water management strategies across Australia. He is best known for his contributions to the development of water policy options, the development of GIS-based natural resource accounting and valuation systems, the design of tradeable property-right systems, and the use of incentive instruments to conserve biodiversity. In 2005, he was awarded the Land and Water Australia Eureka Prize for water research. Mike was also awarded the Centenary Medal for outstanding service through environmental economics in April 2003. He is a member of the South Australian Government's Sustainability Roundtable.



profiles

THE QUEEN ELIZABETH HOSPITAL RESEARCH FOUNDATION HOME LOTTERY

The Queen Elizabeth Hospital Research Foundation is holding the Home Lottery again for another year with a \$1.1 Million Grand Prize Showhome. It is everything you've ever dreamed of: 400sqm on three luxurious levels fully furnished and strategically perched in Flagstaff Pines to take full advantage of natural lighting and sunset views.

Also on offer are 3,420 other prizes. By buying a ticket you have an incredible 1 in 15 chance to win. Great prizes, great odds all for a great cause.

Your support of the Home Lottery allows researchers to continue their work into cardiovascular disease one of the leading causes of death in Australia. With so many Australians affected by heart disease, the world-renowned research and development of new treatments at The Queen Elizabeth Hospital is providing hope for millions of families.

Tickets \$100 or purchase the new 3-pack for \$250 – phone 1300 852 177 or visit our website www.HomeLottery.com.au for further information.



DREAM BIG. ..WIN BIG!
Last year tickets sold out early- Don't Miss Out!

DELOITTE EXPANDS PARTNERSHIP

Deloitte has announced that Mr Bronte Evans will take up the post of Partner within its South Australian Growth Solutions practice.

Bronte will relocate from Deloitte's Alice Springs office where he has been the lead Partner for Taxation and Business Services for the past 16 years.

In his role as Partner, Bronte will focus on providing strategic advice to growing enterprises and has extensive experience and specific knowledge in income tax, accounting, management and consulting.



today's wine

MT JAGGED

2004 SHIRAZ

98% Shiraz and 2% Viognier, this cuvee was blended after each component had been barrel matured. The wine exudes aromas of fresh berry fruits, spicy pepper and cinnamon. The palate is medium in body yet packed with berry fruit flavours mixed with spices and cinnamon with nicely ripened cool climate tannins and a hint of dark chocolate.

2005 RESERVE CHARDONNAY

This Chardonnay was hand picked solely from the highest point in the vineyard on an east facing slope, well protected from the late afternoon sun. The acid and flavour structure is consistently excellent and always produces excellent fruit for this wine and the Sparkling Le Blanc.

NV LE BLANC

This cuvee is a Non Vintage blend of cool climate fruit that produces a smooth flavoursome blend of soft apples and limes with a nice dry lingering finish. Sourced from various vineyards in South Australia from the South Fleurieu and surrounding areas, the fruit is picked early in the season to maintain a good acid base wine full of fresh flavours.



profiles

TORI HORGAN



AMCHAM's resident anthem singer, Tori is a Australian singer/songwriter who has for the past 8 years appeared on several television commercials, performed in musical theatre productions and has featured as a guest artist at many major events around Australia. She has been honoured to have sung before Her Excellency Governor Marjorie Jackson-Nelson, Prime Minister John Howard, Premier Mike Rann, Treasurer Peter Costello, and President Bill Clinton.

Recipient of the Variety Club's 'Young Arts Achiever Award' and the 'South Australian Young Composers Award, Tori was invited by Ian 'Molly' Meldrum to sing on a pilot show "Mollywood" in September 2004. This was filmed at Channel 7 Studios in Melbourne, September 2004. Other guests included Kate Ceberano, Killing Heidi, Eran James and Christian Alexanda.

In April 2006 Tori embarked on a songwriting trip to New York, Nashville and Los Angeles and was fortunate to work with prominent songwriters and producers including Toby Gad (Fergie, The Veronicas, Natasha Bedingfield), Madeline Stone/Salme Dahlstrom (Billy Gilman) and Michael Garvin (Jennifer Lopez).

Tori is currently composing and recording her debut album, collaborating with producers/writers including Daniel Jones (Savage Garden), Andreas Carlsson and Tommy Denander (Eric Clapton, Sheryl Crowe).

next luncheons

INTERNODE SERIES LUNCHEON
HYATT REGENCY HOTEL
FRIDAY 28 MARCH 2008, 11.45AM - 2PM

PRIVATE/PUBLIC PARTNERSHIPS - ARE THEY THE FUTURE FOR SA?

Embracing public-private partnerships for infrastructure construction could save billions of dollars over the next decade, say the experts. SA currently has only a small investment in PPPs, but more than \$600 million in new prisons and super schools are planned over the next five years. Millions of dollars of savings may result from PPPs if used in the construction of the desalination plant and the Marjorie Jackson-Nelson Hospital. What are the advantages and the pitfalls for SA business? Panel headed by Roger Black, National Leader - Infrastructure, Deloitte

AMCHAM BUSINESS LUNCHEON
ADELAIDE CONVENTION CENTRE
FRIDAY 29 FEBRUARY 2008, 12 NOON - 2PM



**US Ambassador to Australia
Mr Robert D McCallum Jr**

"US – AUSTRALIA RELATIONS"

Ambassador McCallum will talk about the current state of the US-Australian economic relationship, the Free Trade Agreement, and the benefits to both countries. He will also touch on

a variety of other topics of mutual interest during a brief presentation which will be followed by a lengthy Q&A session.

Prior to taking up this role in August 2006, Robert D. McCallum Jr was the Associate Attorney General, the third ranking official at the United States Department of Justice.

partners



NOMINATED CHARITY



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